



Albemarle County
***Board of Supervisors
School Board***



Repositioning for FY 2010-11 and Beyond

December 2, 2009

Agenda

- 1) CIP Oversight Committee Recommendations
- 2) Proposed VERIP Amendments
- 3) FY 2010-11 Budget Issues
 - Financial Forecast
 - Compensation
 - Health Care Premiums

FY 11-15 CAPITAL IMPROVEMENTS PROGRAM & FY 16-20 CAPITAL NEEDS ASSESSMENT

Joint Board Meeting
December 2, 2009



Agenda

- Summary of Changes to Revenue
- Summary of Oversight Committee Recommendation
- List of Projects Not Funded
- Additional Adjustments Required to Balance at Current Tax Rate

Oversight Committee Recommendation

For the 5-year period of FY11-FY15

Change	Adopted	Recommended	\$ Change	%
Total 5 Yr Transfers	\$112,505,131	\$95,784,905	(\$16,720,226)	-14.86%
Debt Service	<u>\$103,499,923</u>	<u>\$89,317,731</u>	(\$ 14,182,192)	-13.70%
Net Transfer	\$9,005,208	\$ 6,467,174	(\$ 2,538,034)	-28.18%
Balance Fwrđ-prior yrs	\$11,656,840	\$13,480,595	\$ 1,823,755	
Other Current Revenues	\$17,746,923	\$7,755,562	(\$ 9,991,361)	-56.30%
Loan Proceeds	<u>\$115,405,420</u>	<u>\$38,585,367</u>	(\$ 76,820,053)	-66.57%
Total Available Funds	\$153,814,391	\$66,288,697	(\$ 87,525,694)	-43.10%
Total Projects/Fees	<u>\$166,604,000</u>	<u>\$64,291,780</u>	(\$102,312,220)	-61.41%
Reserve Balance	\$(12,789,609)	\$ 1,996,917		

Oversight Committee Recommendation

FY11-15 CIP & FY16-20 CNA

- Equalized Tax Rate 77.2¢
- Maintained TRT Recommended Plan and Adjustments:
 - o VPSA Refund Applied to Existing Debt Service
 - o Delayed 800 MHZ Project 1 year
 - o Reduced County & Volunteer Apparatus Requests by 10%
 - o Add Yancey Elementary School HVAC to School Maintenance in year 3 (FY13)
- Funds critical maintenance for Government facilities, Parks, Courts, libraries and Schools;
- Funds County “mandates” including Ivy and Keene landfill remediation and voting machines;
- Funds “tourism” projects (ACE, Park Enhancements and Greenways) which have revenue offsets.

Oversight Committee Recommendation

FY11-15 CIP

Projects by Functional Area	FY 10/11	FY 11/12	FY 12/13	FY 13/14	FY 14/15	FY 11-15 TOTAL
Administration	-	-	-	-	436	436
Courts	215	255	255	267	256	1,248
Public Safety	2,001	5,053	2,978	1,652	2,429	14,113
Public Works	1,689	1,545	1,749	1,765	2,126	8,874
Comm/Neighb Devel	-	-	-	-	-	-
Human Development	-	-	-	-	-	-
Parks, Recreation & Culture	440	458	470	514	533	2,415
Libraries	62	62	187	132	-	442
Technology and GIS	380	390	405	415	425	2,015
ACE	<u>350</u>	<u>350</u>	<u>350</u>	<u>350</u>	<u>350</u>	<u>1,750</u>
General Gov't Subtotal	5,137	8,112	6,394	5,095	6,555	31,293
						-
Stormwater Control Subtotal	250	250	250	250	251	1,251
						-
Schools Subtotal	4,898	5,275	6,268	6,191	6,347	28,979
						-
TOTAL	10,285	13,637	12,912	11,536	13,153	61,523

Unfunded Project Requests FY11-15

- Courts: ~ \$5.9 million
 - Levy Renovations
 - Old Jail Improvements
- Public Safety: ~ \$37.6 million
 - Jail Expansion
 - Breathing Apparatus
 - Fire & Rescue Mobile Data Computers
 - Records Technology
 - Ivy and Pantops Stations
 - Seminole Trail Station
 - Training Facility
 - Evidence/Specialty Unit Storage
 - Fire & Rescue Wellness/Fitness Equipment
 - Police Forensic Unit Upgrade

Unfunded Project Requests FY11-15

- Public Works: ~ \$5.1 million
 - COB Windows
 - Recycling Centers
 - Security Improvements
- Human Services ~ \$3.9 million
 - Intergenerational Center
- Libraries: ~ \$8.5 million
 - Crozet Library
 - Northern Library

Unfunded Project Requests FY11-15

- Community Development: ~ \$15.4 million
 - Neighborhood Plan Implementation
 - VDOT Revenue Sharing Program
 - Roadway Landscaping
 - Sidewalk/Streetlamp programs
 - Transportation Improvement
- Parks, Recreation, & Culture ~ \$1.7 million
 - Crozet Growth Area Community Park Facilities
 - Indoor Swimming Partnerships
 - Northern Urban Area Community Park
 - Park System Redesign Study
 - Parks & Recreation Security Improvements
 - River and Lake Access Improvements

Unfunded Project Requests FY11-15

- Schools: ~ \$34 million
 - Greer, phase II
 - Gym Floor Replacement
 - Henley Improvements
 - Southern Feeder Schools
 - Support Services Complex

Oversight Committee Recommendation Tax Rate Comparison

For the 5-year period of FY11-FY15

	Equalized Tax Rate	Current Tax Rate
Total 5 Yr Transfers	\$95,784,905	\$92,309,829
Debt Service	<u>\$89,317,731</u>	<u>\$89,409,788</u>
Net Transfer	\$ 6,467,174	\$ 2,900,041
Balance Fwrđ-prior yrs	\$13,480,595	\$13,086,595
Other Current Revenues	\$ 7,755,562	\$7,755,562
Loan Proceeds	<u>\$38,585,367</u>	<u>\$39,369,967</u>
Total Available Funds	\$66,288,697	\$63,112,165
Total Projects/Fees	<u>\$64,291,780</u>	<u>\$64,291,780</u>
Reserve Balance	\$ 1,996,917	(\$ 1,179,615)

Balanced Current Tax Rate Potential Adjustments For the 5-year period of FY11-FY15

- Using TRT Ranked Project List
- Proposed Adjustments are in Need of Further Review & Discussion with Affected Departments

Project	Funding Adjustment
Keene Landfill Closure	FY12-15 Remove \$232,000
ECC Emergency Telephone System	FY13 Remove \$551,000
Stormwater Management Program	FY12-15 Reduce \$600,000
ECC CAD	FY12 Remove \$568,000
Police Patrol Video Cameras	FY11-15 Remove \$531,000
ACRJ Security System	FY11-15 Remove \$175,000
Police Mobile Data Computers	FY11 Reduce
Apparatus – Career and Volunteer	FY11-15 Reduce 10%

- Additional adjustments are needed in order to balance the five-year plan with the \$2 Million reserve

Requested Joint Board Action

- No action is requested at this time.
- These recommendations will be forwarded to the County Executive for consideration during development of the FY2010/11 Budget.
- The Five-Year CIP (FY2011-15) will also be considered by the Board of Supervisors during the budget process.

Questions/Discussion

Agenda

- 1) CIP Oversight Committee Recommendations
- 2) Proposed VERIP Amendments**
- 3) FY 2010-11 Budget Issues
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VERIP

Eligibility:

Employees between 50-65 years old, and
have worked for Albemarle for ten years

Receive:



medical contribution



and cash stipend
for five years, or until age 65,

How do these benefits measure to our market?





FY15/16:VERIP stipend at 20%

FY14/15:VERIP stipend at 40%

FY13/14:VERIP stipend at 60%

FY12/13:VERIP stipend at 80%

**FY10/11 & FY11/12:VERIP stipend
at 100% (no change)**

Requested Joint Board Action Regarding VERIP Amendments

- Approve amended Local Government Personnel Policy P-63 and School Policy GCPC, to phase-out the VERIP stipend and to revise the service requirements for retirees to remain on group medical and dental plans.

Questions/Discussion

Agenda

- 1) CIP Oversight Committee Recommendations
- 2) Proposed VERIP Amendments
- 3) FY 2010-11 Budget Issues**
 - Financial Forecast**
 - Budget changes since FY2007/08
 - Current budget year – FY2009/10
 - Outlook for FY2010/11
 - Compensation
 - Health Care Premiums

Budget Changes Since FY2007/08

General Fund Revenues

- Total General Fund revenues down \$6.1 million
- Local Revenue
 - Reassessments down 6.3% since January 2008
 - Sales Tax down \$3.1 million
 - Personal Property Tax down \$1.4 million
 - Clerk Fees Down \$1.0 million
- State revenue has decreased \$0.6 million
- Federal revenue had decreased \$1.1 million

General Fund Expenditures

- 60 positions or 9% of workforce eliminated, frozen or offset with alternative revenues equating to approximately \$3.6 million (County needs to reach a total of 65 positions by Dec 2010)
- Departmental operating costs reduced by 11% or \$1.5 million
- New obligations
 - City revenue sharing costs have increased \$4.8 million
 - Tax Relief for the Elderly and Disabled increased \$0.3 million
 - Debt Service costs have increased \$3.6 million
 - Jail costs increased \$0.4 million
 - Creation of Revenue Contingency Reserve
- School Transfer down \$1,700,922 or 1.73%
- Capital Transfer down \$7,595,164 or 29.45%

Current Fiscal Year

FY2009/10 – Revenue Shortfall

Estimated Revenues

	<u>Budget</u>	<u>Estimate</u>	<u>Variance</u>
Real Estate Tax	\$113.9	\$112.5	(\$1.4)
State Revenue	23.5	23.1	(0.4)
Personal Property Tax	21.1	19.8	(1.4)
Sales Tax	12.5	11.5	(1.0)
Business License	10.1	9.5	(0.6)
Consumer Utility Tax	9.4	8.6	(0.8)
Food & Beverage Tax	5.8	5.4	(0.4)
Federal Revenue	4.1	4.3	0.2
Other	16.7	16.6	0.1
TOTAL (w/out transfers)	\$217.1	\$211.4	(\$5.7)

Current Fiscal Year

Impact on Schools and Capital

	FY2009/10	FY2009/10	
	<u>Adopted</u>	<u>Estimate</u>	<u>Change</u>
Schools	\$100.15	\$96.73	(\$3.42)
Capital/Debt	\$19.71	*\$18.20	(\$1.51)

* Estimate includes actions taken by the Board at the October 7 Board meeting

\$ in millions

Local Government Funding Gap Strategy – FY2009/10

Revenue Shortfall Contingency	\$0.540
Salary Contingency Reserve	\$0.100
BOS Contingency Reserve	\$0.080
EMS Cost Recovery	\$0.075
Salary Savings (Additional 10 Positions)	\$0.376
Housing Down Payment Assistance	\$0.130
ACE Program	\$0.470
<u>Additional savings</u>	<u>\$0.206</u>
Total	\$1.977m

School Funding Gap Strategy – FY2009/10

School Fund Balance (Unaudited 6.30.09)	\$6,448,790
Budgeted Use of Fund Balance for FY 09/10	(\$1,800,000)
Reappropriated Fund Balance for Bus GPS	(\$212,809)
Projected Local Shortfall for FY09/10	(\$3,000,000)
Projected State Shortfall for FY09/10	(\$1,500,000)
10% Operational Holdback	\$900,000
Hiring 'Chill' Estimate	\$500,000
Potential Savings from Retirees	\$1,100,000
Capital Purchases Delay (Technology, Learning Resources)	\$500,000
Fund Balance for Use in FY10/11	(\$1,800,000)
Projected Available Fund Balance for Contingency FY10/11	\$1,135,981

FY2010/11 Budget Outlook

General Fund Revenues

- Local revenues flat assuming 77.2 cent “equalized” rate – based on 5-Yr Financial Plan
- Reassessment – 3.75% decrease in 2010/0.5% decrease in 2011
- State revenue has decreased 2.2% - additional reductions expected

General Fund Expenditures

- 0% increase in **salaries** and **departmental operating costs** – 2nd year
- New obligations
 - City revenue sharing costs have increased \$0.4 million
 - Increased VRS contribution rate expected
- School Transfer down \$1.1 million, or 1.1%
- Capital Transfer down \$2.0 million, or 8.2%

Capital Program

- Currently Adopted 5 Yr CIP was reduced by \$100 million
 - Additional \$103 million currently proposed for reduction

Undesignated General Fund Balance

- Planned to be increased by one-time revalidation roll-back tax collections

FY 2010/11 Budget Outlook

School System State Revenue Issues

- SOQ re-benchmarking unlikely to yield additional funds
- Significant revenue shortfalls at the overall state level may result in cuts in SOQ funding.
- Composite index (ability to pay) increased significantly

Composite Index

Composite Index (local comparative ability to pay) is calculated each biennium and is based upon weighted comparative statewide data.

- 50% - True Value of Real Estate
- 40% - Adjusted Gross Income
- 10% - Taxable Retail Sales

Changes in Inputs of Composite Index

	(50%) Real Estate	(40%) Income	(10%) Sales
Albemarle	22.90%	30.40%	14.40%
State Average	12%	14.40%	18.40%

Data above is based upon changes from 2005 base data to 2007 base data.

Top Quartile of Our Comparative Market

	2008-10	2010-12	Index	Percent
	Index	Index	Change	Change
ALBEMARLE	0.6232	0.6872	0.064	10.27%
VIRGINIA BEACH	0.3704	0.406	0.0356	9.61%
CHARLOTTESVILLE	0.6091	0.656	0.0469	7.70%
FLUVANNA	0.3685	0.3867	0.0182	4.94%
CHESTERFIELD	0.3447	0.3551	0.0104	3.02%
HANOVER	0.4118	0.4195	0.0077	1.87%
LOUISA	0.5396	0.5393	-0.0003	-0.06%
SPOTSYLVANIA	0.3695	0.3594	-0.0101	-2.73%
PRINCE WILLIAM	0.4437	0.4036	-0.0401	-9.04%
FAUQUIER	0.6711	0.6098	-0.0613	-9.13%
LOUDOUN	0.6708	0.5854	-0.0854	-12.73%

Preliminary Fiscal Considerations

State Revenue Reduction (Projected at 0.6872)	-\$6,000,000
Health Care Increase	-\$950,000
Local Revenue Shortfall (@ 0.772)	-\$1,100,000
	-\$8,050,000
 Local Revenue Shortfall (@0.742)	 -\$2,400,000
	-\$10,450,000

School Division

Approximate Cost Considerations

Teacher Scale (1 Step)	\$0.96M
Teacher Compensation (Per 1% Increase)	\$0.70M
Avg Teacher Comp + Benefits	\$71,463
Avg Starting Teacher Comp + Benefits	\$65,476
10% Operational Reduction	\$0.91M
Class Size Increase (Per 1 student)	\$1.59M
Bus Replacement (Annual Funding)	\$0.50M
Learning Resources (Annual Funding)	\$1.00M

Other Budget Issues

- Use of Stimulus Funding
- “Fund Balances”
 - County
 - Local Government
 - Schools

ARRA Principles

1. Spend funds quickly to save and create jobs;
2. Improve student achievement through school improvement and reform;
3. Ensure transparency, reporting and accountability;
4. Invest one-time ARRA funds thoughtfully to minimize the “funding cliff”; Funds are available for only two to three years and should be invested in ways that do not result in unsustainable continuing commitments after the funding expires.

ARRA – Title Funds

ARRA-Title Funds (FY 09-10)

Revenues

Title I	\$ 994,557.02
Title II	\$ 35,760.70
IDEA	\$1,533,976.00
Preschool	\$ 72,900.00
Revenue Transfer In-From School Fund	<u>\$ 755,398.00</u>
	\$3,392,591.72

NCLB and ARRA Funds

Areas (FTEs)

- Management Analyst (.5)
- Migrant Coordinator (.15)
- Homeless Coordinator (.25)
- Teachers (10)
- Paraprofessionals (1)
- Homeless tutors
- Substitutes
- Bus Drivers
- SES/ Public School Choice Transportation
- Parental Involvement
- Administrative Materials

Areas (FTEs)

- Coordinator (1)
- Teachers (1.75)
- Pre-K Teacher (1)
- Pre-K Paraprofessionals (1)
- Substitutes
- Bus Drivers
- SES/ Public School Choice Transportation
- Parental Involvement
- Instructional Materials
- Technology

State Stabilization Funding

Revenue

- \$2,450,960 for Year 1 (status unclear regarding Year 2 availability)

Expenditures

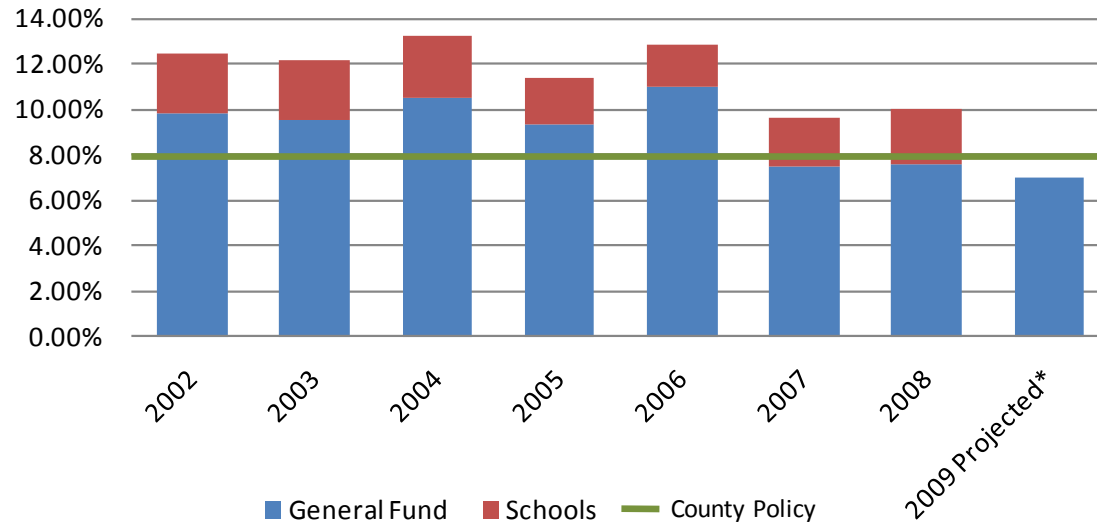
- Instructional technology/CIP (\$550,000)*
- Classroom technology (interactive whiteboards, student response systems)
- Laptop/netbook computers
- Infrastructure upgrades
- Learning resources (restore cuts)
- Replacement student information system
- Technology staffing (5.5 FTEs, two-year contracts only)

*Allocating \$550,000 to Instructional Technology (CIP), a fund typically funded completely by local government, provides local government with flexibility to build a reserve or rainy day fund.

Undesignated General Fund Balance

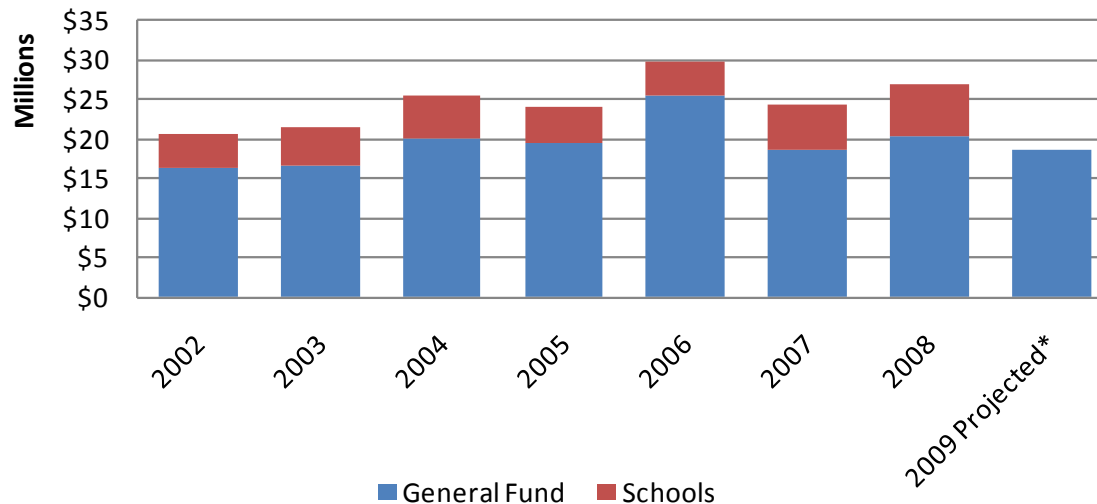
- Benefits Local Government and Schools
- Not intended to fund current operations
- Maintained for cash liquidity purposes to provide sufficient cash flow to avoid short-term tax anticipation borrowing
 - Assures adequate cash flow to meet Local Government and School payroll and operating expenses on a month to month basis
- Important measure of financial strength
- Provides an added layer of protection that is critical to achieving higher bond ratings
- By policy, should be equal to no less than 8% of the County's total operating budget, which includes the General Fund plus the School Fund

Undesignated Fund Balance v. General Fund & School Revenues



* Includes General Fund balance only, Schools balance currently under review

Undesignated Fund Balance (\$)



* Includes General Fund balance only, Schools balance currently under review

Revenue Shortfall Contingency or “Reserve for Contingencies”

- Specifically designed to offset current operating budget shortfalls due to revenue shortfall or unanticipated emergency expenditure
- First established in County Budget in FY 2009
- No specific target established annually
- Typically funded as an operating reserve in the General Fund operating budget
- Functions similar to School “Fund Balance”
- Revenue Shortfall Contingency in Current Fiscal Year (FY2010)
 - Funded from ongoing VDOT revenue sharing funds in the CIP
 - Originally established for School/Local Government use on 60/40 basis
 - Local government plans to utilize 40% to meet a portion of projected revenue shortfall
 - No add’l contingency set aside for further State cuts to local government in FY10
 - ***Question remains regarding school use of the remaining 60% of this contingency verses use of School “Fund Balance”***

Use of School “Fund Balance”

School Fund Balance (Unaudited 6.30.09)	\$6,448,790
Budgeted Use of Fund Balance for FY 09/10	(\$1,800,000)
Reappropriated Fund Balance for Bus GPS	(\$212,809)
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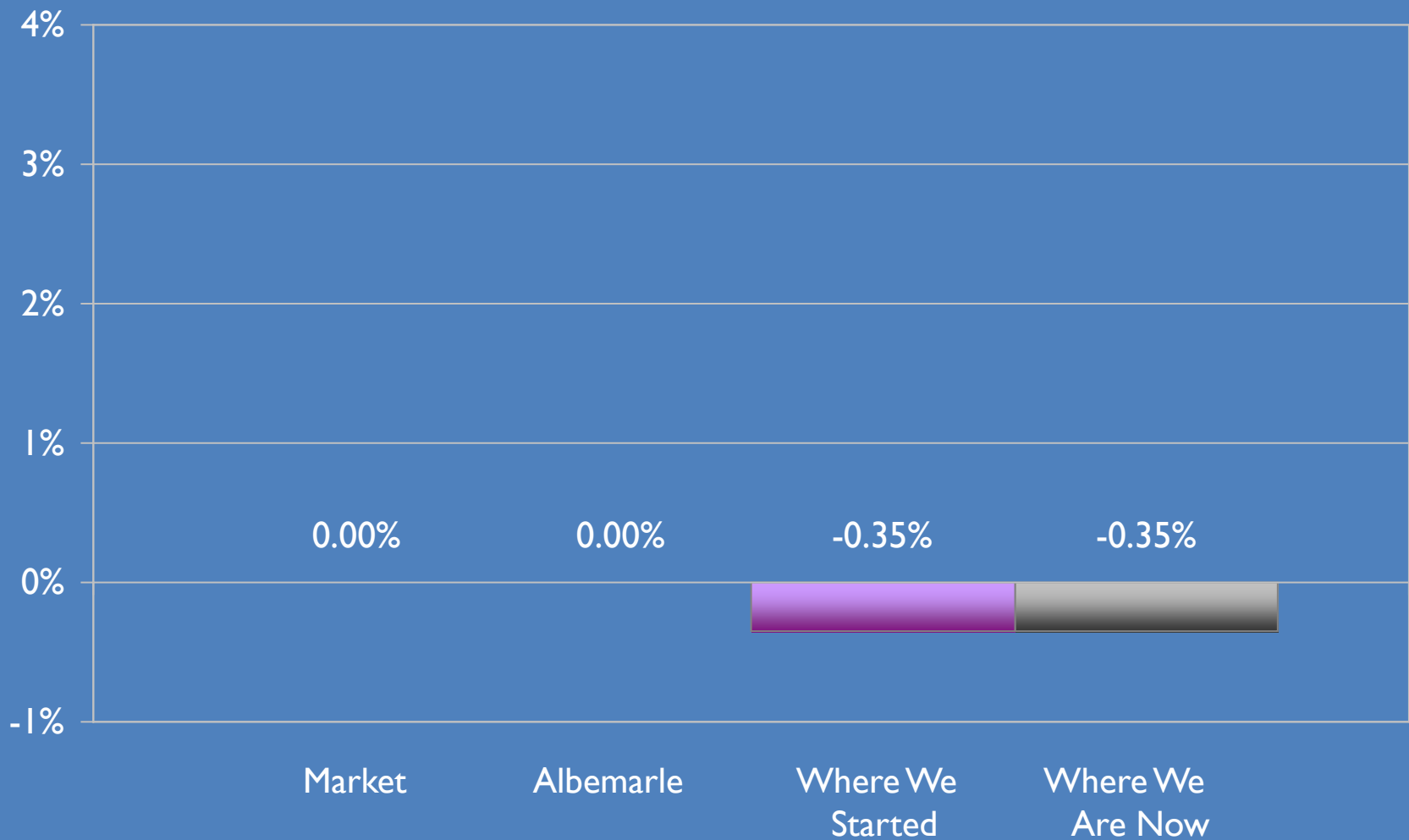
Questions/Discussion

Agenda

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 - **Compensation**
 - **Health Care Premiums**

A 3D illustration of a target with concentric red rings and a white pen pointing at the bullseye. The target is white with four concentric red rings. A white pen is positioned at the top right, with its tip pointing directly at the center bullseye. The target has a slight 3D effect with a shadow on the right side.

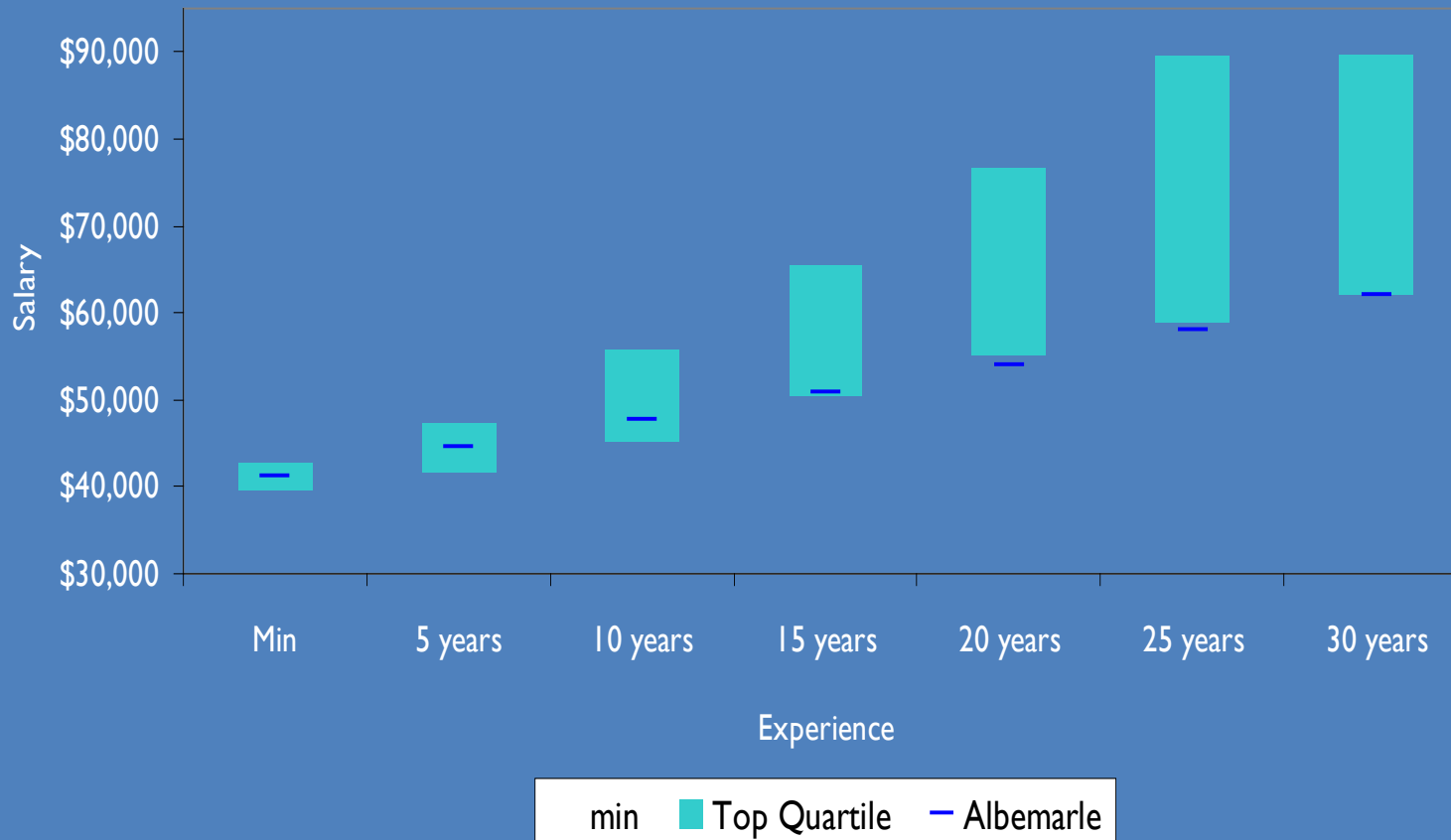
Compensation Targets



Market Analysis

Classified Salary Increases
FY 09-10

Top Quartile Comparison 2009-10



Market Analysis

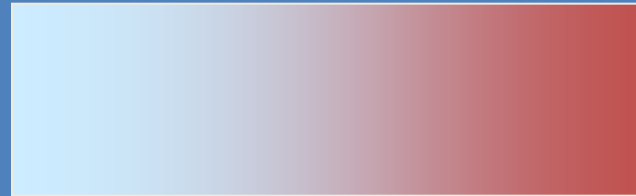
Teacher Scale FY 09-10

Adopted Market
Median Increase

0%

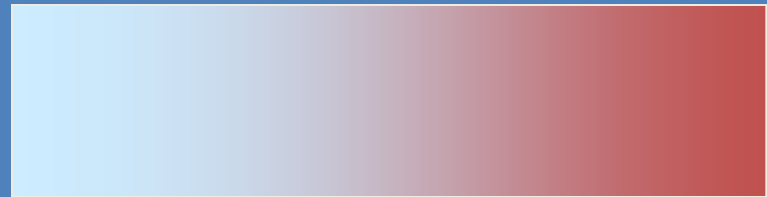
WorldatWork
Projection

2.25%



FY 10-11 Increase
based on strategy

2.60%



Salary Projections

Classified Salary Increase

Adopted Market
Scale Median

0%



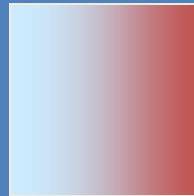
WorldatWork
Projection

1.5%



FY 10-11 Increase
based on strategy

1%



Salary Projections

Classified Scale Adjustments

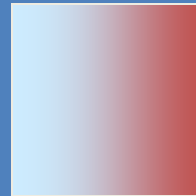
Classified Scale 1%



Merit Increase for
classified staff 2.8%



Teacher Scale 2.25%



Salary Projections

Based on Joint Board process



Benefits

Requested Joint Board Action

- 1) Approve no scale adjustment, merit increase or teacher increase due to the current economic and market conditions and the projected revenue shortfalls;
- 2) Approve applying a portion of the Health Care Reserve Fund to offset some of the increase in medical plan costs (the projected cost increase in medical is anticipated at 8%)

Questions/Discussion